SPRINT PLAN COSTING STANDARD FOR DETERMINING HIGH COST AREAS

- The Benchmark Cost Model Should be the Basis for Measuring the Costs of Providing Services for USF Purposes.
 - The BCM is a Reasonable Proxy for the Economic Costs of Serving a Particular Area
- Advantages of the BCM
 - Based on Objective, Verifiable, Public Data and Accepted Network Engineering Standards
 - Cost Results not Distorted by Historic Accounting and Depreciation Policies
 - Does Not Require Arbitrary Allocations or Dissagregations of Existing Investment to Smaller Geographic Units
 - Avoids Controversy Over Whether Embedded Costs Represent "Efficient" or "Inefficient" Management



SPRINT PLAN COSTING STANDARD FOR DETERMINING HIGH COST AREAS

Advantages of the BCM (continued)

- Competitively Neutral
 - Subsidy funding (per subscriber) will be the Same for all Service Providers
 - The BCM is a Proxy for the Costs that <u>Any Efficient Provider</u> would Incur in Providing Service to a Particular Area
 - Subsidy Amount Not biased by an Incumbent's Embedded Costs
 - Provides Incentive for Competitive Entry into High Cost Areas
 - Provides Incentive for Efficiency
 - Provides Incentive for Innovation



COMET FILE COPY ORIGINAL

SPRINT PLAN COSTING STANDARD FOR DETERMINING HIGH COST AREAS

Advantages of the BCM (continued)

- Disaggregation of Costs By Census Block Group (CBG)
 - More Precisely Identifies Truly High Cost Areas
 - Avoids Competitive distortions Inherent in Using Higher Levels of Aggregation (e.g. exchange or study area) for USF Purposes
 - Obside the Average of Costs will not Provide New Entrants Sufficient Incentives to Serve Those Areas Where Costs Exceed the Average (potentially leading to "creamskimming")



SPRINT PLAN DETERMINATION OF THE AMOUNT OF SUBSIDY

- The Amount of Subsidy Provided for a CBG Would be the Difference Between
 - The National Benchmark Price for Basic Residential Service (i.e., the maximum rate determined to be "reasonable" and "affordable"), and the
 - BCM-Calculated Cost For that CBG
- The National Benchmark Price Should be Set at Least at the National Average Rate for Basic Residential Service in <u>Urban</u> areas, Including the Existing Subscriber Line Charge.
- State USF Plans Could Use the Same Methodology to the Extent State Repricing Does Not Resolve All State-Specific Subsidies



SPRINT PLAN DETERMINATION OF THE AMOUNT OF SUBSIDY: EXAMPLE

Assume:

Federal Subsidy (per Access Line)

1.	BCM Cost	\$30
2.	FCC Benchmark Price	\$20
3.	Federal Subsidy (L1-L2)	\$10

State Subsidy (Per Access Line

4.	State Benchmark Price	\$15
5.	State Subsidy (L2-L4)	\$5



SPRINT PLAN USF FUND SIZE AT ALTERNATIVE NATIONAL BENCHMARK PRICE LEVELS

Summary Model Results
National Total
(\$) (Billions)

Annual

Benchmark Cost

\$59,252

Aggregate Support

at \$20

\$14,666

at 30

\$7,425

at 40

\$4,259

Average

Monthly Cost

\$29.98



SPRINT PLAN ELIGIBILITY CRITERIA FOR RECEIVING THE FUNDING

- USF Funding Will be Available to Both Incumbent LECs and New Entrants
- To Qualify for USF Funding, an ETC (Eligible Telecommunications Carrier) Must:
 - Be Willing to Serve the Entire Service Area
 - Offer All of the Services that are Supported by the Fund
 - Use Their Own Facilities or a Combination of Owned Facilities and Resale of Another Carrier's Facilities
- An ETC Will Receive Support Only Where It Provides Service Either Over Its Own Facilities or Over Resold Facilities For Which It Pays Cost-Based Rates
- USF Support Should be Portable (When Subscribers Change Their Local Service Provider, the Subsidy Payment Should Then Go to the New Service Provider)

Sprint Plan Implementation

- Implementation Steps
 - Each Incumbent LEC Would Quantify its Net Change in USF Support (i.e., USF Support Under the New Plan Less USF Support it Received Under the Existing Plan)
 - The Incremental USF Funding Would Flow Through, Dollar for Dollar, in Reductions in Embedded Subsidies; e.g.,
 - CCLC
 - Transport RIC

SPRINT PLAN

Example				
If:	Subsidy based on			
	Nat'l Benchmark price,		\$100	
	Existi	\$5		
	Net In	crease in USF	\$95	
Then:	Access Subsidy Reduction			
•	CCC	total CCLC Revenues = \$80		
		CCLC Revenue Reduction	\$80	
	RIC	Total RIC revenues = \$20		
		RIC Revenue Reduction	\$15	
		(\$95-\$80)	•	
	Total Access subsidy reduction			
		x	Sprint.	

SPRINT PLAN FUNDING

- All Providers of Telecommunications Services
 Will Pay Into the Fund Based on billed
 Revenues
 - Collected as surcharge on customer bills
- Payments Will Be Equitable and Nondiscriminatory Among Carriers
- State Funding to Be Provided by All Carriers Providing Intrastate Services



SPRINT PLAN ADMINISTRATION OF FUND

- A Neutral Administrator Will Be Appointed by the FCC and PUC to:
 - Annually Update the Fund
 - Collect Funding Dollars
 - Distribute Funds to Eligible Telecommunications
 Carriers (ETC)



SPRINT PLAN FUND ADMINISTRATOR DUTIES

- Maintain Database by CBG Containing;
 - -Households Eligible for Support
 - -Support Available Per Household
 - Qualification of ETCs
 - Households Served by ETCs

